

Seon K. Kang

Partner

Montréal

OFFICE

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Industries & Expertise

INDUSTRIES

Energy & Natural Resources | Franchising & Distribution | Manufacturing | Retail | Technology

EXPERTISE

Corporate Law | Corporate Governance | Mergers & Acquisitions | Private Equity | Technology

Biography

BAR ADMISSION

Quebec, 2002

Ontario, 2004

EDUCATION

- LL.B., Cum Laude, University of Ottawa, 2003
- LL.B., Hon., Université de Montréal, 2000

LANGUAGES SPOKEN

English, French, Korean

Seon K. Kang is an accomplished lawyer specializing in private equity, project finance, investment funds, acquisitions, sales, restructurings, and business combinations. She has successfully led significant domestic and cross-border transactions across sectors such as automotive, energy, franchising, manufacturing, retail, and technology. Known for her extensive experience in complex corporate matters, sound judgment, and dedication to client-focused service, Seon is a valuable resource for clients navigating a dynamic legal and business environment.

In addition to her distinguished legal career, Seon has served for over ten years as a board member and secretary of Fondation Tremplin Santé, a non-profit organization focused on promoting healthy lifestyles among young people from socially and financially disadvantaged backgrounds.

Seon's impressive career includes key roles at the world's largest law firm, which have strengthened her expertise and earned her widespread recognition. Since 2021, she has been acknowledged by *The Best Lawyers in Canada* for her expertise in venture capital and corporate law, solidifying her reputation as a distinguished expert.

Industry involvement

Recognition

- Recognized by The Best Lawyers in Canada in venture capital and corporate law since 2021.

Notable Matters

Private Equity, Project Financing, and Investment Funds:

- **Québec public institution and Ontario-based pension trust funds:** Advising on the CA\$67M equity and debt financing on behalf of a Québec public institution and Ontario-based pension trust funds for a biomass energy project.
- **NY-Based equity firm:** Advising an equity firm on the CA\$230M acquisition (structured as a hybrid asset/share transaction) of a majority interest in a Montreal-based luxury wear brand company and its international affiliates located abroad.
- **Montreal-based international management and holding company:** Advising on a multi-step transaction involving the creation and management of a limited partnership and its general partner, the acquisition, management and leasing of historical buildings in Montreal, and the capital injection by its partners.
- **Québec-based international franchisor:** Advising a Québec-based international franchisor of an automobile collision repair network on the CA\$35M dollar equity and debt financing from a public investment institution and the acquisition of interests held by its minority shareholders.
- **Québec-based metal recycling company:** Advising on the restructuring of its activities involving the transfer of its assets and multi-investor equity financing from multiple investors.

- **Québec public institution:** Advising on two private placements regarding a Canadian corporation for an amount of CA\$150M with renowned US investors.
- **Various private and public investment institutions:** Advising on the formation of various investment funds for amounts ranging between CA\$50M and CA\$100M for businesses in the technology, biotechnology and life sciences sectors.
- **Canadian renewable energy producer:** Advising on multiple acquisitions and financings of wind farms located in Europe for amounts ranging between CA\$15.7M and CA\$135M.
- **Various institutional investors:** Advising on multiple financings of American film productions for amounts ranging between CA\$25M and CA\$170M.
- **Québec public institution:** Advising on the CA\$100M acquisition of equity interest in a Québec-based entertainment company.
- **Québec public institution:** Advising on the US\$400M investment deal with a well-known entertainment company.
- **Québec investment institution:** Advising on the CA\$30M equity and financing of a private international company specializing in the manufacturing and distribution of cosmetics.

Acquisitions, Divestitures, Restructurings, and Other Business Combinations:

- **Confidential client:** Advised on the corporate reorganization of a strategic shareholder of an international conglomerate.
- **Confidential minority shareholders:** Advised on the sale of their interest in a Québec-based technology company in exchange for shares of a publicly traded corporation in Europe.
- **Confidential client:** Acted as local counsel for an international venture and investment company in connection with the acquisition of a Québec-based provider of cloud-based property management systems.
- **International franchisor:** Advising a Québec-based international franchisor of an automobile collision repair workshop network on its acquisition of a group operating six business units in the Québec City region.
- **Investment management firm:** Advising on the sale of various properties in Terrebonne, Québec to a real estate development corporation.
- **Montreal-based international management and holding company:** Advising on the sale and acquisition of numerous properties in Montreal.
- **Korean-based international corporation:** Advising on the purchase and sale of its interest in two businesses based in Montreal.
- **International franchisor of an automobile collision repair network:** Advising on the purchase of a collision repair network based in Ontario.

- **Franchisor:** Advising on the sale and acquisition of five restaurants and two properties from an existing franchisee.
- **Multinational digital billboard and display system provider:** Advising on the acquisition of a corporation specialized in delivering digital media solutions to leading retailers, convenience stores and other businesses throughout North America.
- **Confidential client:** Advised on the reorganization of a major Québec construction conglomerate.
- **Multinational distribution and outsourcing company:** Advising on multiple acquisitions of businesses engaged in the sale and distribution of cleaning and hygiene supplies in Québec and Ontario.
- **Québec-based international conglomerate:** Advising on the acquisition of the remaining 50% interest in a corporation engaged in the business of managing discarded recyclable materials.
- **Québec public transport authority:** Advising on the acquisition of a company responsible for the management of transport operations in Québec.
- **Québec-based international conglomerate:** Advising on the CA\$60M acquisition of assets of one of its competitors in Ontario.
- **Québec-based company:** Advising on the CA\$21M sale of its assets to a strategic US acquirer.
- **Multinational French aerospace corporation:** Advising on multiple acquisitions of Canadian companies for amounts ranging between CA\$5M and CA\$600M.
- **Confidential client:** Advising a corporation specialized in the franchise of restaurants on the sale of its assets for CA\$40M.
- **Confidential client:** Advising a corporation specialized in the franchise of restaurants and the manufacturing and distribution of food products on the reorganization of its assets and activities for CA\$67M.

Strategic Commercial Agreements:

- **One of the world's largest global diversified natural resources companies:** Advising on the construction, operation and integration of wind farm facilities for its mining projects in Canada, including the structuring and implementation of a pilot project for renewable energy generation and storage with an energy solution provider.
- **Various natural resources companies:** Advising on the preparation and negotiation of commercial agreements with Indigenous communities.
- **Pharmaceutical company:** Advising a large pharmacy chain in Canada on the structuring and implementation of a pilot project involving an automated system for the preparation of drugs.

Community roles

- Director and Secretary, La Fondation Tremplin Santé, 2014 to date

Memberships & affiliations

- Member, Canadian Bar Association