

James M. Klotz

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Industries & Expertise

EXPERTISE

Corporate Law | Corporate Governance | Mergers & Acquisitions

Biography

BAR ADMISSION

Ontario, 1984

EDUCATION

- ICD.D, Institute of Corporate Directors, 2008
- LL.B., Osgoode Hall Law School, York University, 1982

LANGUAGES SPOKEN

English, French, Spanish

James Klotz, a prominent figure in Miller Thomson LLP's Business Law Group in Toronto, provides counsel to multi-national corporations. With a broad background including Secretary-General of the International Bar Association, Jim is known for his knowledge and experience in global business. His insightful publications benefit both businesses and legal practitioners worldwide.

His published works, like “International Sales Agreements: A Drafting and Negotiation Guide,” showcase his commitment to sharing knowledge and helping navigate the complexities of international business law.

Recognitions highlight Jim’s exceptional legal career, including listings in Canada’s Best Lawyers, Who’s Who Legal, an Award of Excellence in International Law, and a Martindale-Hubbell AV Preeminent® rating.

Industry involvement

Recognition

- *The Best Lawyers in Canada* – International Trade and Finance Law, 2006 – 2025; Corporate Law, 2021-2025
- *Who’s Who Legal*, Canada Guide – National Leader – Canada; Investigations, 2020, 2022-2023
- Martindale-Hubbell AV Preeminent® Rated Lawyer, since 1996
- Award of Excellence in International Law, Ontario Bar Association, 2012
- Commemorative Medal, Polish Ministry of Justice, 2011

Thought leadership

Published Works

- Author: *International Sales Agreements: A Drafting and Negotiation Guide* 3rd edition, Kluwer Law International, New York (2018)
- Contributing Author, “Corporate Governance – Jurisdictional Comparisons”, Canada Chapter, European Lawyer Reference, Sweet & Maxwell (Thomson Reuters), London (2015)
- Author: *Power Tools for Negotiating International Business Deals* 2nd edition, Kluwer Law International, New York (2008)
- Contributing Author: *ABA Guide to International Business Negotiations* 3rd edition, ABA Publishing, Chicago (2009)
- Contributing Author: *International Public Procurement—A Guide to Best Practices*, Globe Business Publishing, London (2009)

Corporate directorships

- Fédération Internationale de Football Association–FIFA:
Member, Independent Governance Committee: (2011-2014)
- Transparency International:

President and Chairman of the Board: Transparency International (Canada) Inc., country chapter of the global organization dedicated to the fight against corruption (2009-2012)

- International Bar Association:

Vice-President (2019- March, 2020)

Secretary-General (2017-2018)

Member, Management Board (2011-March, 2020)

Chair, Bar Issues Commission (2010-2012)

Chair, Bar Issues Commission Policy Committee (2008-2010)

Vice-Chair, Bar Issues Commission (2006-2008)

Chair, International Sales Committee (2002-2004)

Council Member, Canadian Bar Association (1995-2016)

- American Bar Association:

Vice-Chair, Anti-Corruption Committee (2010-2014)

Division Chair, Comparative Law: Section of International Law (2002-2004)

Chair, Canada Law Committee: Section of International Law (2000-2002)

- Canadian Bar Association:

Chair, International Development Committee (1996-1999)

Chair, Anti-Corruption Task Force (1996)

Chair, International Law Section (1993-1995)

- Ontario Bar Association:

Chair, International Law Section (1991-1993)

- Professional and Community Support:

Member, Allard Prize Advisory Board: Allard Prize for International Integrity, University of British Columbia, Faculty of Law (2013-2017)

Adjunct Professor of International Law: Osgoode Hall Law School (2003-2004, 2009-2010);
Instructor (1996-2010)

Advisory Board Member, *Canadian International Lawyer* (1994-2012)

Director and Member, Audit Committee: Toronto Children's Aid Society (1994-2000)