

# Andrew M. Cohen

## Partner

### Montréal

#### OFFICE

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## Industries & Expertise

### EXPERTISE

Corporate Law | Corporate Governance | Mergers & Acquisitions | Private Equity

## Biography

### BAR ADMISSION

Ontario, 1991

Quebec, 1987

### EDUCATION

- B.C.L / LL.B., McGill University, 1986
- B.A., McGill University, 1982

### LANGUAGES SPOKEN

English, French

Andrew Cohen is a member of our Business Law Group and focuses his practice on mergers and acquisitions. However, in response to the needs of his clients, he has acquired significant expertise in a wide range of commercial matters, including shareholder agreements and disputes, licensing and distribution agreements,

gaming, lending and security arrangements, sports law and information technology.

## Industry involvement

### Recognition

- *Lexpert Special Edition* – Mergers & Acquisitions Law, 2025
- *The Best Lawyers in Canada* – Mergers & Acquisitions Law, 2018-2025
- *The Canadian Legal Lexpert Directory* – Corporate Commercial Law, 2020-2023 ; Corporate Mid-Market, 2023-2025
- *Dealmaker of the Year* – M&A Legal Advisor, M&A Club Canada, 2017
- *AV® Preeminent™ Peer Review Rated, Martindale-Hubbell*

### Notable Matters

#### Sample of Recent Mandates

- Advised a US based Private Equity firm in connection with its platform acquisition of a company located in Canada  
Advised an international law firm in connection with its “add on” merger with a British Columbia based law firm
- Advised the shareholders of a company with operations in Canada and the US in connection with the recapitalization of the company
- Advised a Dutch based Private Equity firm and its UK based platform company in connection with its “add on” acquisition of a company located in Canada
- Advised a Canadian company in connection with its acquisition of a UK based company
- Advised a Canadian company in connection with the expansion of its products and services into EMEA.

#### Other Notable Matters

- Advised Digital Colony of Boca Raton, Florida in connection with its Cdn. \$720 million acquisition of the Canadian connectivity services and data center businesses of Cogeco Communications Inc.
- Advised Charter Oak Equity, L.P., of Westport, Connecticut, in the recapitalization, in conjunction with the Fonds de solidarité des travailleurs du Québec (the “Fonds”), of Licaplast Industries – Emballages Inc. of Montréal, Quebec and the subsequent “add on” acquisition by Licaplast of M’Plast Inc.
- Advised LRBG Chemicals Inc. in connection with its management buyout of the resin business of Rayonier, located in Longueuil, Quebec and Toledo, Ohio
- Advised Groupe Marcelle Inc. in connection with its acquisition of Lise Watier Cosmétiques Inc.

- Advised Hakuholdo DY Holdings Inc. of Japan in connection with its acquisition of Sid Lee International Inc. of Montréal, Quebec and subsequent “add on” transactions
- Advised the majority shareholder of Davids Tea Inc. in connection with its initial public offering on NASDAQ
- Advised Valmont Industries, Inc. (NYSE: VMI) in connection with its acquisition of the custom steel galvanizing business of PMT Industries Limited of Ontario
- Advised SciQuest, Inc. (NASDAQ:SQI) in connection with its acquisition of the business of Upside Software Inc. of Edmonton, Alberta
- Advised 5N Plus Inc. (TSX: VNP) in connection with its €235M acquisition of MCP Group SA of Belgium
- Advised TransForce Inc. (TSX: TFI) in connection with its acquisition of the domestic business of DHL Express (Canada) Ltd.
- Acted as Canadian Counsel to River Associates Investments, LLC in connection with its acquisition of KK Precision, Inc. of Toronto, Ontario
- Advised the Canadian Legal Information Institute (“CanLII”) in connection with its acquisition of LexUM Inc.
- Advised Victoria Square Ventures Inc. in connection with its private placements in Bellus Health Inc. (TSX: BLU)
- Advised Power Corporation of Canada (TSX: POW) in connection with the sale of its shares in ViroChem Pharma Inc. to Vertex Pharmaceuticals (Canada) Inc.
- Advised Metso Corp. of Helsinki, Finland in connection with its acquisition of the GE Hydro facility located in Lachine, Quebec
- Advised Canada Health Infoway Inc. in connection with its initial funding agreement with the Government of Canada
- Advised the shareholders of “AskMen.com” in connection with the sale of the company to a subsidiary of IGN Entertainment
- Advised the shareholders of “Dormez-Vous” in connection with the sale of the company to Sleep Country Canada Inc

## **Memberships & affiliations**

- American Bar Association
- Association for Corporate Growth
- Canadian Bar Association