



## Kristina Shaw

Partner | London

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### RELATED SERVICES

Charities & Not-for-Profit  
Corporate  
Corporate Governance  
Financial Services  
Mergers & Acquisitions

### RELATED INDUSTRIES

Agribusiness & Food Production  
Banking  
Social Impact

### RELATED FOCUS AREAS

MTech®  
Private Enterprise

## Biography

Kristina Shaw's many years of experience in corporate law has her advising various clients—from start-ups to large corporations—on a broad range of business law and finance matters. Kristina continually strives to build trusted adviser relationships with entrepreneurs, executives, and senior leadership teams while providing practical, timely, and cost-effective advice. Kristina is also involved in the Firm's social impact practice and works with a number of not-for-profit and charitable entities.

Kristina has extensive experience advising clients on mergers, acquisitions and dispositions, lending and asset-based financing transactions (acting for both lenders and borrowers), business structures, partnerships, joint venture arrangements, and corporate reorganizations. Kristina's work with not-for-profit organizations includes forming new entities, mergers, and corporate governance.

Kristina provides practical advice and counsel in a number of key areas:

- Mergers and acquisitions: representing owners of businesses in many industries on acquisitions, sales, mergers, and plans of arrangement.
- Lending: representing lenders (institutional and non-institutional) and borrowers in the establishment of traditional secured financings, unsecured credit facilities, equipment leasing and other lease finance arrangements, and asset-based transactions.
- Business formation: representing entrepreneurs in the formation and establishment of new businesses.
- Regulated professional corporations: assisting regulated professionals to create professional corporations, transfer existing professional practices, and acquire or dispose of professional practices.
- Social impact: assisting charities and not-for-profit organizations with mergers, corporate governance, formation and organization, windup, and dissolution.

## Professional achievements & leadership

- Lexpert Zenith Award: Mid-Career Excellence in the Legal Profession, 2018
- *The Best Lawyers in Canada* – Corporate Law, 2015-2020
- Recognized by *Best Lawyers*® as the 2017 Corporate Law “Lawyer of the Year” in London/Windsor
- The Canadian Legal Lexpert Directory, Corporate Commercial Law, 2014 – 2019; Banking and Financial Institutions, 2017-2019
- Recipient, Stuart Tom Prize in Business Law
- Recipient, McCarthy Tetrault LLP Prize in Business Law
- Recipient, Greta J. Grant Award for Community Legal Services

## Notable matters

- Represented a US-based shareholder of large national animal feed and nutrition manufacturer on the sale of shares of Canadian subsidiary to a multinational animal nutrition and health products distributor.
- Represented a Southwestern Ontario-based company in connection with the sale of a retirement residence to a national retirement residence and seniors' living operator.

- Represented a large national animal feed and nutrition manufacturer in connection with their merger with another Canadian-based animal feed manufacturer and distributor.
- Represented sellers of an Ontario-based agricultural automation developer and manufacturer to a global animal health company.

## **Thought leadership**

- “Control of Governance: Who are the Proper Members and Directors of a Charitable Not-For-Profit Corporation?” *Charities and Not-for-Profit Newsletter*, June 2010

## **Community involvement**

- Chair, Personal Gifts Division, London Regional Children’s Museum, 2002 Capital Campaign
- Vice-Chair and Director, Children’s Health Foundation
- Committee Chair, Fore the Kids Golf Tournament
- Past President, London Convention Centre
- Past President, Goodwill Industries Ontario Great Lakes
- Member, Management Committee, Stiller Centre for Technology Commercialization
- Member, Emerging Leaders Sustainability Taskforce

## **Professional memberships**

- Member, Canadian Bar Association
- Member, Middlesex Law Association
- Member, TechAlliance of Southwestern Ontario
- Member, London Club

## **Bar admissions & education**

- Ontario Bar, 1999
- LL.B., Western University, 1997
- B.A. (Economics), Queen’s University, 1994